

## MICHELE DeSTEFANO BEARDSLEE

Harvard Law School  
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### ACADEMIC POSITIONS

*Harvard Law School* 2007-2009

*Climenko Fellow and Lecturer on Law*

*Research Fellow, Program on the Legal Profession*

Write academic articles and conduct research on topics related to the intersection of law and business, how this intersection reshapes the role of inside and outside counsel, and the consequences of these developments for clients, lawyers, the profession, and the public. Current research is on the intersection of public relations and corporate legal controversies. Teach legal research and writing to 40 first-year law students.

*Harvard Law School*

**Program on the Legal Profession, Center on Lawyers and Professional Services**

**Associate Research Director**

2006-2007

Collaborated with Research and Faculty Directors to develop and execute research programs. Assisted in writing grant applications and worked directly with donors. Co-developed presentations for the Advisory Board. Hired and supervised fellows and research assistants. Interviewed 38 General Counsels of S&P 500 companies to investigate how they hire, fire, and manage outside counsel. Analyzed and reported results. Designed and implemented quantitative survey for general counsels covering similar topics.

### EDUCATION

**HARVARD LAW SCHOOL**, J.D., June 2002, *magna cum laude*

Honors/Awards: Recipient of HLS Association Public Service Fellowship

**DARTMOUTH COLLEGE**, B.A. in English and Sociology, May 1991, *magna cum laude*

Honors/Awards: Phi Beta Kappa

Presidential Scholar and Research Assistant

Mecklin Sociology Prize for "originality, vigor and exceptional thought"

### PUBLICATIONS AND WORKS IN PROGRESS

#### *Published Law Review Articles*

*The Corporate Attorney-Client Privilege: Third Rate Doctrine for Third Party Consultants*, \_\_ SMU L. REV. \_\_ (forthcoming Spring 2009)

*Advocacy in the Court of Public Opinion: How Far Should Corporate Lawyers Go?*, \_\_ GEO. J. LEGAL ETHICS \_\_ (forthcoming 2009, Georgetown Law School Symposium: Empirical Research on the Legal Profession)

*If Multidisciplinary Partnerships Are Introduced into the United States, What Could or Should Be the Role of General Counsel?*, 9 Fordham J. Corp. & Fin. L. 1 (2003)

#### *Work in Progress*

*How General Counsels Think about Hiring and Firing Law Firms: Interview Evidence from the S&P 500* (co-author with John Coates, David Wilkins, and Ashish Nanda)

*The Eclipse of Fact-finding and its Unintended Consequences* (co-author with Honorable William G. Young, United States District Court, District of Massachusetts)

## PRESENTATIONS

***Advocacy in the Court of Public Opinion: How Far Should Corporate Lawyers Go?***  
**Symposium: Empirical Research on the Legal Profession** March 2009  
Georgetown Law School, Washington D.C.

***Corporate Lawyers' Use of Third Party Consultants in Internal Investigations***  
**Association of Professional Responsibility Lawyers 2008 Annual Meeting** August 2008  
Fordham Law School, New York, NY

***The Corporate Attorney-Client Privilege: Third Rate Doctrine for Third Party Consultants***  
**The ABA Center for Professional Responsibility, 34th National Conference on Professional Responsibility** May 2008  
Scholarship Roundtable, Boston, MA

**Placing Law, Annual Meeting of the Law and Society Association and the Canadian Law and Society Association** May 2008  
Drivers of Contemporary Law Firm Culture, Montreal, Canada

**Program on the Legal Profession Workshop** April 2008  
Harvard Law School, Cambridge, MA

**International Exchange Symposium with Stockholm Law School** October 2007  
Harvard Law School, Cambridge, MA

## TEACHING EXPERIENCE

***Harvard Law School***  
**Climenko Fellow and Lecturer on Law** July 2007-July 2009  
Teach legal research and writing to 40 first-year law students. Develop lecture materials; train and manage multiple teaching assistants.

***Vermont Law School***  
**Guest Lecturer** November 2004; August 2005; April 2007  
Lectured regarding oral argument, memorandum writing, and ethics to 80 third-year law students as part of Professor Jennifer B. Sargent's Legal Profession and Judicial Externship classes.

## TEACHING INTERESTS

1) Professional Responsibility, Civil Procedure; 2) Evidence, Corporations; 3) Torts

## JUDICIAL CLERKSHIP

***United States District Court, District of MA, Chambers of the Honorable William G. Young***  
**Law Clerk to Chief Judge of the Massachusetts District Court, Boston, MA** 2003-2004

## OTHER LEGAL EXPERIENCE

### *United States District Court, District of Massachusetts*

#### **Court Appointed Special Master under Federal Rule of Civil Procedure 53**

2004

Appointed by Honorable William G. Young, with approval of the parties, to assist the court in research, analysis, and drafting the opinion in patent case: *Amgen Inc. v. Hoechst Marion Roussel, Inc.*, 339 F. Supp. 2d 202 (D. Mass. 2004).

### *United States Attorney's Office, District of Massachusetts*

#### **Intern, Public Corruption Unit and Civil Rights Division**

Fall 1999

Researched and wrote memos on various issues including inconsistent verdicts and hung juries. Drafted motions and attended pre-trial conferences and motion hearings.

### *Harvard Law School Harvard Defenders*

#### **Harvard Defenders Training Director**

Spring 1999-Fall 1999

Trained 85 law students on all facets of the program including intake, investigations, interviewing, strategy development, ethics, case management, and client relationship skills.

#### **Harvard Defenders Advocate**

Fall 1998-Fall 1999

Represented indigent clients in Clerk Magistrate Show-Cause Hearings. Conducted research. Developed defense strategies. Successfully defended ten clients in-court.

#### **Research Assistant to Professor Anne-Marie Slaughter**

Summer 1999

Researched and reviewed materials for new course on International Law and Relations.

## BUSINESS EXPERIENCE

### *Levi Strauss & Company, San Francisco, CA*

#### **Senior Marketing Manager/Marketing Manager**

1995-1998

Managed the strategic development of marketing for various products. Led retail, sales, advertising, direct-to-consumer and on-line digital marketing teams. Collaborated with public relations, merchandising, product development, and legal departments. Served as liaison to outside advertising and marketing consultants. Created and delivered presentations for sales force and outside retailers. Formulated strategy for trademark protection advertising. Co-developed and implemented direct mail program that attained industry record response (25%). Helped identify key product trend: Wide Leg Jeans.

### *Leo Burnett Company, Chicago, IL*

#### **Advertising Executive/Assistant Advertising Executive**

1991-1995

Analyzed sales, consumer trends, and competition to develop marketing strategies. Led production of three \$25M+ advertising campaigns by overseeing research, media, legal, publicity, and creative teams. Managed client relationships. Developed and delivered presentations for clients. Helped create new product idea and positioning: Wild Pop Tarts.

## OTHER TRAINING

### *Northwestern University/Washington University*

#### **Conducting Empirical Legal Scholarship Workshop (organized by Lee Epstein and Andrew Martin)**

#### **Attendee (3-day workshop)**

June 2008

Received training on designing, conducting, and analyzing empirical studies and using Stata.

## **BAR ADMISSIONS AND PROFESSIONAL AFFILIATIONS**

Admitted to Massachusetts Bar (2002)

Admitted to Minnesota Bar (2003)

Admitted to District of Columbia Bar (2004)

Admitted to United States District Court (District of Massachusetts) (2003)

Member, Academy of Court-Appointed Masters

Affiliate, Sloan Industry Studies Program

Member, Harvard Law School Women's Alumnae Network Steering Committee (Boston)

Member, American Bar Association

## **PERSONAL**

Mother of three, spinning instructor, runner

## ACADEMIC REFERENCES

### **Professor David B. Wilkins**

Kirkland and Ellis Professor of Law  
Director, Program on the Legal Profession  
Harvard Law School  
Hauser 312, 1525 Massachusetts Avenue, Cambridge MA 02138  
(617) 495-0958; [dwilkins@law.harvard.edu](mailto:dwilkins@law.harvard.edu)

Relationship: Professor David Wilkins is the faculty director of Harvard Law School's Program on the Legal Profession. I worked for him when I was the Associate Research Director of the program. He was also my law professor for two courses and advisor on my third year paper which I published after law school. Currently, he is one of my academic advisors. He can comment in detail on my research and scholarship.

### **Professor John C. Coates IV**

John F. Cogan, Jr., Professor of Law and Economics  
Harvard Law School  
Griswold 400, 1525 Massachusetts Avenue, Cambridge MA 02138  
(617) 496-4420; [jcoates@law.harvard.edu](mailto:jcoates@law.harvard.edu)

Relationship: Professor John Coates is one of the faculty members associated with Harvard Law School's Program on the Legal Profession. He and I have worked closely together on our General Counsel project. He is currently one of my academic advisors. He can comment in detail on my research and scholarship.

### **Dean Anne-Marie Slaughter**

Dean, Woodrow Wilson School of Public and International Affairs  
Bert G. Kerstetter '66 University Professor of Politics and International Affairs  
Princeton University, 414 Robertson Hall  
Princeton, NJ 08544  
(609) 258-4800; [slaughtr@princeton.edu](mailto:slaughtr@princeton.edu)

Relationship: I received the top grade in Dean Anne-Marie's Civil Procedure class as a Harvard Law student. I worked for her part time as a research assistant the summer after my 1-L year. We have maintained our professional association since that time. She is able to comment on my ability as a student and scholar.

### **The Honorable William G. Young,**

U.S. District Court, District of MA,  
One Courthouse Way, Suite 5710,  
Boston, MA 02210  
(617) 748-9138; [William\\_Young@mad.uscourts.gov](mailto:William_Young@mad.uscourts.gov)

Relationship: I clerked for Judge Young after earning my J.D. Additionally, with the approval of the Parties, he appointed me Special Master on a continuing patent law case after my clerkship was complete. In that capacity, I researched and drafted a 200+ page court opinion. Judge Young and I are currently co-authoring an article. Therefore, Judge Young can comment in detail on my research, analytical and writing skills.

### **The Honorable Jennifer B. Sargent**

Special Justice of the Littleton, Lancaster, and Haverhill District Courts, New Hampshire District Court  
Associate Professor of Law, Director, JD Internship Program and Judicial Externship Program  
Vermont Law School  
P.O. Box 96  
South Royalton; VT 05068  
(802) 831-1233; [jsargent@vermontlaw.edu](mailto:jsargent@vermontlaw.edu)

Relationship: I have guest lectured three times in Judge Sargent's Legal Profession and Judicial Externship classes. She can comment on my teaching and presentation style.