

**GUHAN SUBRAMANIAN**

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Education

**HARVARD BUSINESS SCHOOL/HARVARD LAW SCHOOL** **CAMBRIDGE, MA**

JD, *magna cum laude*, and MBA, awarded June 1998. Notes Chair, *Harvard Law Review*. Winning team, Ames Moot Court Competition; Best Oralist (semi-final round). Fellow, Harvard Negotiation Research Project. Fellow, Olin Foundation for Research in Law & Economics. President, JD/MBA Association.

**HARVARD COLLEGE** **CAMBRIDGE, MA**

A.B., *magna cum laude* in Economics, awarded June 1992. Elected to Phi Beta Kappa. Elected undergraduate student government president. Rotary Scholar at the London School of Economics (1990-91).

Employment

**HARVARD LAW SCHOOL** **CAMBRIDGE, MA**

*Joseph Flom Professor of Law & Business (July 2005 onward)*  
*Joseph Flom Assistant Professor of Law and Business (2002-2005)*  
Teach courses on corporate law and negotiations/dealmaking.

**HARVARD BUSINESS SCHOOL** **BOSTON, MA**

*Assistant Professor of Business Administration (2001-2002)*  
*Lecturer in Business Administration (1999-2001)*  
Co-course head for first-year required course on Negotiations, taught to 900 MBA students each year. Also taught a popular second-year elective on business law.

**MCKINSEY & COMPANY** **NEW YORK, NY**

*Associate (1998-99)*  
*Business Analyst (1992-94)*  
Projects included: identifying strategic merger candidates for an international financial institution; valuing a proposed acquisition for a major U.S. conglomerate; and evaluating financial disaggregation options for a U.S. manufacturer.

Selected Publications

*Post-Siliconix Freeze-Outs: Theory & Evidence*, Working Paper #472, Olin Center for Law, Economics & Business, Harvard Law School (April 2004)  
*The Disappearing Delaware Effect*, 20 J. LAW, ECON. & ORG. 32 (2004)  
*Bargaining in the Shadow of Takeover Defenses*, 113 YALE L. J. 621 (2003)  
*The Drivers of Market Efficiency in Revlon Transactions*, 28 J. CORP. L. 691 (2003)  
*The Influence of Antitakeover Statutes on Incorporation Choice: Evidence on the "Race" Debate and Antitakeover Overreaching*, 150 PENN. L. REV. 1795 (2002)  
*The Antitakeover Power of Staggered Boards: Theory, Evidence & Policy*, 54 STAN. L. REV. 887 (2002) (with L. Bebchuk & J. Coates)  
*A Buy-Side Model of M&A Lockups: Theory & Evidence*, 53 STAN. L. REV. 307 (2000) (with J. Coates)

Memberships

New York State Bar Association; American Law & Economics Association